



# ORGANIZATION COMPANY IN A NUTSHELL



- State-owned limited liability company
- Port of Tallinn is a landlord port
- We provide infrastructure land, quays and sea approaches
- Private operators provide superstructure: handling equipment and warehousing



### **RESULTS IN 2012**

#### OF THE PORT OF TALLINN

- 29,5 mln tons of cargo
- 228. 000 TEU containers
- 8,84 mln passengers
- 1966 cargo ship calls
- 5 277 passenger ship calls
- 298 cruise ship calls





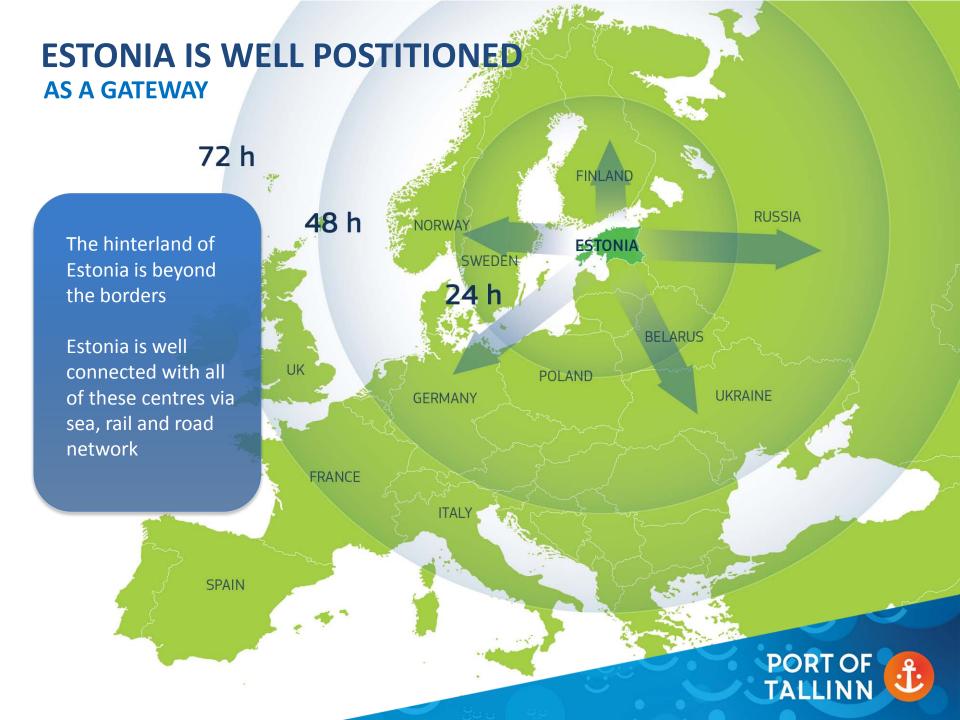


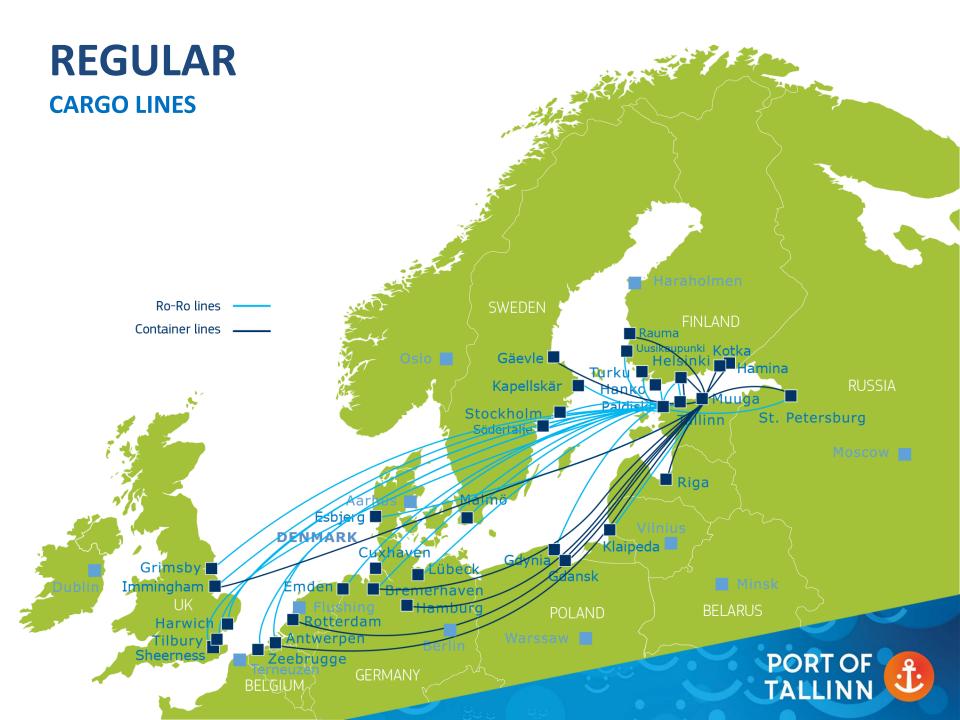
# **POSITION**WE ARE DIFFERENT!



- Unique geographical position
- Ideal natural conditions
- Well-developed infrastructure
- Highest quality and environmental concern
- European service standard, focus on safety
- Free zone
- Land availability







### **OPERATIONAL CONATINER BLOCK TRAINS**

**BY ESTONIAN RAILWAYS** 



# **CLIENTS**OF THE PORT OF TALLINN



#### Major shipping-lines, including

Maersk (Seago Line), Unifeeder, MSC, CMA CGM, APL, Tschudi Lines, Team Lines, Tallink, Viking Line, Eckerö Line, Navirail, Transfennica, KESS, Mann Lines

#### Major terminal operators, including

Vopak E.O.S, Oiltanking, ArcelorMittal, Vesta Terminal Tallinn (Mercuria Energy), Neste, Alexela (Trafigura), Nynas, DBT (Akron), Coal Terminal (KruTrade), TK, Esteve Terminal, Assistor, Autolink, Baltic Scrap Terminal, MGT Muuga Grain Terminal, Stivis, Kuusakoski



## **MUUGA HARBOUR**

is specialized on handling of goods of transit origin

TERRITORY 524.2 ha

**AQUATORY** 752 ha

TOTAL LENGTH OF BERTHS 5.9 km

NUMBER OF BERTHS 28

MAX. DEPTH 18 m

MAX. LENGTH OF A VESSEL 300+ m





## **DEVELOPMENTS**

#### **MUUGA HARBOUR**

- Container terminal
- LNG terminal
- LPG Terminal
- Enlargements of oil terminals
- Commodities hub
- Enlargement of fertilizers terminal
- Fertilizers' granulation complex
- 2 warehouse complexes
- power generation project









## **PALDISKI SOUTH HARBOUR**



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LOGISTIC/INDUSTRIAL AREAS



### **DEVELOPMENTS**

#### **PALDISKI SOUTH HARBOUR**



- Refinery
- Steel plant
- Bioethanol plant
- Industrial park





#### INDUSTRIAL PARKS

#### **ADVANTAGES**



- Good location, immediate closeness of the harbour
- Good access to berths and terminal
- Swift movement of cargo between industrial park and terminals
- Substantial cost effect by limiting customs procedures and avoiding customs securities
- Synergy between different add value centers located in the harbor area
- Unlimited time of storage
- Long-term land contracts, reliable partner state enterprise Port of Tallinn
- Location within the free zone











### **CONCLUSION**

- Perfectly located port in a favourable economic environment
- Vicinity of growing markets
- Expansion and development capacity
- Long-term concessions granting stable business



